Self-test 2.3

What are the considerations of an organisation before adopting purchasing technologies?

Self-test 2.4

Using EDI as an example, what do you think are the indicators of a reasonable opportunity for the application of EDI in the procurement environment?

Suggested answers to activities

Feedback

Activity 2.3

Key features of e-procurement are:

1. Focusing on key processes that enhance profitability.

2. Operating from the basic assumption that supplier relationship is the most critical asset of any e-procurement model.


Activity 2.4

When implementing purchasing technologies, some of the critical success factors may include:

1. Alignment with business strategy

2. Top executive sponsorship

3. Benefits and incentives

4. Leverage on standard technology

5. Involve end-users