Suggested answers to activities

Feedback

Activity 3.1

Examples of things that can go wrong when procurement is badly specified include:

1. Production process is interrupted because a required input was not available when needed.

2. A procured input may arrive damaged and be unusable due to inadequate packing.

3. The materials that you bought may contain chemicals which are not allowed into your country and thus be denied entry.

4. The machine that you ordered may not performed as expected and break down frequently.

5. The supplier of the equipment may be unable to provide for the maintenance and services that you took for granted.

Activity 3.2

The expectations may possibly be:

1. At least 10 years of working experiences in procurement management at senior level.

2. A good understanding of our industry and sector of business.

3. Excellent command of written English.

4. Well-organised with strong analytical capabilities.

5. Able to provide at least two samples of past work involving similar assignments for our preliminary assessment.